

WE'RE HIRING

JOIN OUR TEAM

A position has become available at
Business Partners Limited



Country Manager

Business Partners International, Malawi

Reference number: MALI 0001

For over 40 years, Business Partners has been the entrepreneur's financier, empowering small and medium enterprises (SMEs) through tailor-made financing solutions, mentorship, technical assistance, and affordable business premises.

We believe that entrepreneurship is one of the most aspirational and inspirational human endeavors. As we pursue our goal to be a world class value adding SME investor, we recognise that our people make the difference with their skills, knowledge, and passion for what we do. Diversity and inclusivity are therefore central to our values and deeply embedded in our purpose to empower entrepreneurs to build sustainable businesses.

We are looking for a dynamic and passionate professional to lead our company as the Country Manager. The role will be based in Malawi at the Blantyre office.

Responsibilities:

We are looking for a person who will be able to fulfill the following requirements:

- Marketing, presenting and building networks.
- Recruiting, developing, managing and retaining staff at the Country Office.
- Managing the investment process of the area office by screening and evaluating proposals, performing due diligence and reviewing investment reports, managing the integrity of the book and ensuring that supporting administrative procedures are in place.
- Attending and making decisions at various committee meetings.
- Maintaining operational support functions at the Country Office.
- Assuming income/expense responsibilities for the Country Office.

Qualifications:

The successful candidate should:

- A BCom degree in Accounting, Finance or other business-related field.

Requirements:

The ideal candidate should have:

- 7 or more years of experience in Business Investment.
- Senior experience in Banking/private equity, sales and marketing.
- Experience in managing challenging budgets and team performance.

- Attention to detail and financial analytical ability.
- Impact investment experience is preferred.

Competencies:

- Deciding and Initiating Action
- Leading and Supervising
- Persuading and Influencing
- Presenting and Communicating Information
- Planning and Organising

Business Partners Limited offers market related remuneration.

This position reports directly to the **Chief Investment Officer: Business Partners International**. The closing date for applications is **25 May 2024**. If you are interested, please apply, by forwarding your CV, to Relebogile Touto at rtouto@businesspartners.co.za.

By submitting personal information in applying for this position, irrespective as to how such information is submitted, you consent to the collection, collation, processing and storing of such information and the use and disclosure of such information in accordance with Business Partners Limited Privacy Policy published on our website at <https://www.businesspartners.co.za/wp-content/uploads/2021/07/Business-Partners-Limited-External-Privacy-Policy-2021.pdf>

Country Manager**Business Partners International**

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If you have not received any response from us in four weeks, please consider your application unsuccessful. While your profile will be kept on our database, kindly apply when any other suitable positions are advertised.

Business Partners Limited, The Entrepreneur's Financier. National: 0861 763 346 / businesspartners.africa

*noun: The exceptional few who see the world not for what it is, but for what it could be